TIME-WEIGHTED RETURNS	INVESTMENT OBJECTIVE	MARI VAL		MONTH TO DATE 11/30/18	YEAR TO DATE 11/30/18	CALENDAR 2017	CUMULATIVE SINCE *INCEPTION 11/30/18	PERF *INCEPTION DATE
TOTAL ACCOUNT RETURNS		470		0.470	4 7/0/	40.77%	40 (50)	07 /44 /45
103714 XAR001365	BAL SPECIAL		223,233	2.13%	1.76%	12.33%	19.65%	03/11/15
75EQ/24FI/1C		Cash Eq	1%	0.00%	0.99%	0.06%	1.06%	03/11/15
The Woodlands Firefighters	Retirement Sy	Equity	75%	2.82%	2.03%	17.13%	29.00%	03/12/15
Mgr: STMM Balanced 75/25		Fxd Inc	24%	0.33%	1.27%	1.39%	5.54%	03/18/15
4152WM XQZ001007	WM	1.9	26,878	2.11%	-2.85%		-2.85%	06/07/18
99EQ/0FI/1C		Cash Eq	•	0.00%	1.17%		1.17%	06/07/18
The Woodlands Firefighters Mgr: Chartwell Mid Cap	Retirement Sy		97%	2.19%	-2.55%		-2.55%	06/11/18
4153WM XQZ001015	WM	1	387,496	-0.70%	-10.57%		-10.57%	06/19/18
99EQ/0FI/1C		Cash Eq	4%	0.00%	1.78%		1.78%	06/19/18
The Woodlands Firefighters Mgr: Punch Small Cap	Retirement Sy		96%	-0.83%	-10.51%		-10.51%	06/21/18
COMBINE	O ACCOUNTS	\$35.0	037,607	2.05%	1.43%	12.33%	19.26%	03/11/15
0011521121		Cash Eq		0.00%	1.08%	0.06%	1.16%	03/11/15
		Equity	76%	2.66%	1.74%	17.13%	28.62%	03/12/15
		Fxd Inc		0.33%	1.27%	1.39%	5.54%	03/18/15
DI FACE DE ADMICED THAT O	TUEDAL TITUS H				YOUR ACCOUNT			

PLEASE BE ADVISED THAT SEVERAL ITEMS MAY CAUSE THE PERFORMANCE OF YOUR ACCOUNT TO DIVERGE FROM THE BENCHMARK. THESE INCLUDE, BUT ARE NOT LIMITED TO, OBJECTIVE CHANGES, SIGNIFICANT CASH CONTRIBUTIONS OR WITHDRAWALS, CASH DIRECTIVES, NON-CORE HOLDINGS, TAX MANAGED POSITIONS, AND UNINVESTED INCOME CASH.

Returns are calculated net of STMM management/advisory fees and brokerage commissions, including reinvestment of dividends and interest, as well as accrued income and capital gains or losses. Sector and Index returns do not include fees. Market value includes accrued income. Past performance is not indicative of future results. There is a possibility of loss. Index information is included merely to show the general trend in the markets for the periods indicated and is not intended to imply that accounts will be similar to the index either in composition or risk. The information contained herein is preliminary and is subject to change based on further account reconciliation, month-end pricing adjustments, auditor review and other factors.



#### **ENCLOSED IS YOUR INVESTMENT PORTFOLIO REPORT**

Woodlands Firefighters Retirement System 103714, 4152WM and 4153WM

# Account # WOODFR Custodian Account #

Period: November 01, 2018 to November 30, 2018

Enclosed is your statement for your account managed by South Texas Money Management, Ltd. Please contact us with any questions regarding this statement.

#### **COMMUNICATIONS**

Contributions, Withdrawals, Transition Team

Billing or Account Changes TransitionTeam@stmmltd.com

Strategy or Investment Changes Christina Lecholop

clecholop@stmmltd.com

Madelon Leone mleone@stmmltd.com

Web Site: www.stmmltd.com (210) 824-8916

South Texas Money Management, Ltd. 700 N. St. Mary's Street, Suite 100 San Antonio, TX 78205



**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM

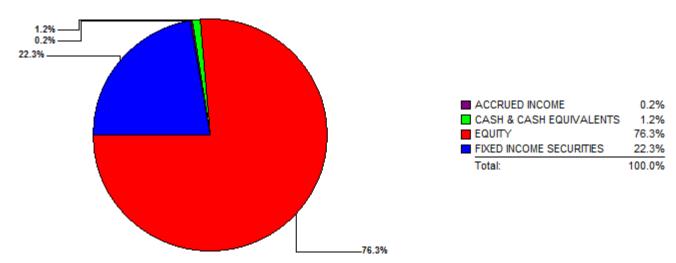


### Statement of Assets

#### November 30, 2018

			Percent
	Total	Market	of
	Cost	Value	Portfolio
CASH & CASH EQUIVALENTS	434,469	434,469	1.2%
EQUITY	23,172,531	26,718,837	76.3%
FIXED INCOME SECURITIES	7,918,953	7,815,564	22.3%
ACCRUED INCOME	69,985	69,985	.2%
TOTAL PORTFOLIO	31,595,938	35,038,855	100.0%

## Your Portfolio Asset Allocation \*



<sup>\*</sup> Your asset allocation may vary from your target asset allocation.

South Texas Money Management, Ltd. Page 2 of 16



**Woodlands Firefighters Retirement System** 

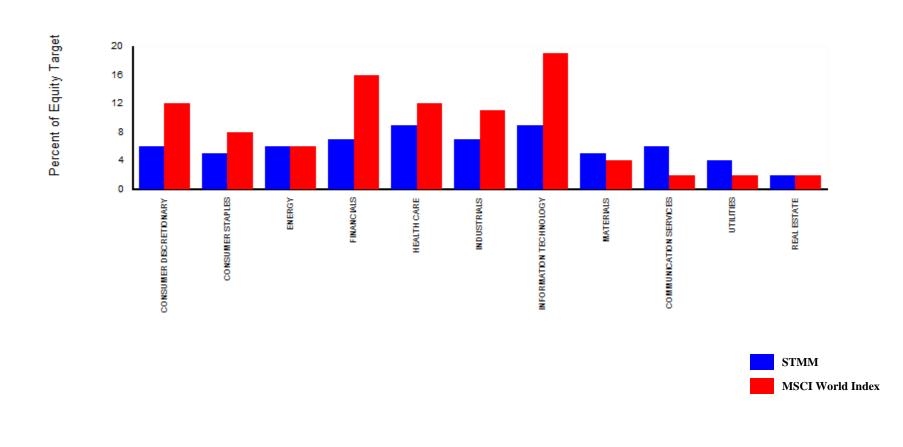
103714, 4152WM and 4153WM



HELPING INDIVIDUALS, INDIVIDUALLY.

Equity Sector Diversification Versus MSCI World Index

November 30, 2018





**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM



Par Value or Shares Description	Average Unit Cost (\$)	Total Cost (\$)	Unit Market Price (\$)	Total Market Value (\$)	Percent of Portfolio	Est. Annual Income (\$)	% Current Yield	Unrealized Gain/Loss (\$)	% Gain/ Loss
CASH & CASH EQUIVALENTS									
CASH									
DREYFUS TREASURY & AGENCY DTMI		434,469	1.000	434,469	1.24	7,169	1.65		
TOTAL CASH		434,469		434,469	1.24	7,169	1.65		
TOTAL CASH & CASH EQUIVALENTS		434,469		434,469	1.24	7,169	1.65		
FOURTY									
EQUITY CONCUMED DISCRETIONARY									
CONSUMER DISCRETIONARY 2.651ALIBABA GROUP HOLDING SP-ADR	183.474	486,389	160.860	426,440	1.22	0	.00	(59,950)	(12.33)
98 AUTOZONE INC	726.962	71,242	809.070	79,289	0.23	0	.00	(39,930)	11.29
7.640BED BATH & BEYOND INC	18.305	139,846	12.880	98,403	0.28	4,813	4.89	(41,443)	(29.63)
2.190 CALLAWAY GOLF CO	21.979	48,133	17.130	37,515	0.20	4,013	.23	(10,618)	(22.06)
776CHIPOTLE MEXICAN GRILL CL-A	322.998	250,647	473.210	367,211	1.05	0	.00	116,564	46.51
3.685 DRIVE SHACK INC	7.094	26,142	4.670	17,209	0.05	1,769	10.28	(8,933)	(34.17
800 ETSY INC	45.341	36,273	54.040	43,232	0.12	0	.00	6,959	19.19
593 EXPEDIA GROUP INC.	127.079	75,358	120.790	71,628	0.20	759	1.06	(3,729)	(4.95)
6.738FLOOR & DECOR HLDGS INC CL A	40.918	275,708	33.130	223,230	0.64	0	.00	(52,478)	(19.03)
355 GENTHERM INC	43.516	15,448	46.430	16,483	0.05	0	.00	1,035	6.70
1.980 GREEN BRICK PARTNERS INC	10.039	19,876	8.300	16,434	0.05	0	.00	(3,442)	(17.32
380 HOOKER FURNITURE CORP	43.446	16,509	30.130	11,449	0.03	213	1.86	(5,060)	(30.65)
230 LITHIA MOTORS INC CL A	92.655	21,311	82.860	19,058	0.05	267	1.40	(2,253)	(10.57)
405 MADDEN STEVEN LTD	36.900	14,944	32.230	13,053	0.04	227	1.74	(1,891)	(12.65
665 MALIBU BOATS INC-A	48.834	32,475	48.420	32,199	0.09	0	.00	(275)	(0.85
12,627 MICHELIN (CGDE)-UNSPON ADR	23.813	300,681	20.945	264,473	0.75	8,422	3.18	(36,208)	(12.04
1,105NAUTILUS INC	15.026	16,603	12.910	14,266	0.04	0	.00	(2,338)	(14.08)
10,480 QURATE RETAIL INC.	21.584	226,205	22.220	232,866	0.66	0	.00	6,661	2.94
307 RALPH LAUREN CORP	138.071	42,388	111.400	34,200	0.10	768	2.24	(8,188)	(19.32
345 SLEEP NUMBER CORP	34.432	11,879	38.340	13,227	0.04	0	.00	1,348	11.35
718 TOLL BROTHERS INC	38.475	27,625	32.970	23,672	0.07	316	1.33	(3,953)	(14.31)
978 ULTA BEAUTY INC.	252.500	246,945	297.790	291,239	0.83	0	.00	44,294	17.94
TOTAL CONSUMER DISCRETIONARY		2,402,627		2,346,775	6.70	17,641	0.75	(55,852)	
CONSUMER STAPLES		. ,		_,,		,		. , ,	



**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM



### Assets in Portfolio

Par Value	Average Unit	Total	Unit Market	Total Market	Percent of	Est. Annual	% Current	Unrealized	% Gain/
or Shares Description	Cost (\$)	Cost (\$)	Price (\$)	Value (\$)	Portfolio	Income (\$)	Yield	Gain/Loss (\$)	Loss
EQUITY									
CONSUMER STAPLES (Cont.)									
585 FARMER BROS CO	28.814	16,856	24.350	14,245	0.04	0	.00	(2,611)	(15.49)
3,874 INGREDION INC	102.228	396,032	104.460	404,678	1.15	9,298	2.30	8,646	2.18
15,522KROGER COMPANY	26.528	411,772	29.660	460,383	1.31	8,692	1.89	48,611	11.81
10,687 SYSCO CORP	48.751	520,999	67.400	720,304	2.06	16,672	2.31	199,305	38.25
4,258WAL MART INC.	87.377	372,050	97.650	415,794	1.19	8,857	2.13	43,744	11.76
TOTAL CONSUMER STAPLES		1,717,709		2,015,403	5.75	43,518	2.16	297,694	
ENERGY									
4,529 CHEVRON CORP NEW	103.934	470,717	118.940	538,679	1.54	20,290	3.77	67,962	14.44
563 DIAMONDBACK ENERGY INC	107.296	60,407	110.380	62,144	0.18	282	.45	1,736	2.87
607 EQT CORP	27.760	16,850	18.710	11,357	0.03	73	.64	(5,493)	(32.60)
5,488MARATHON PETROLEUM CORP .0002	39.034	214,218	65.160	357,598	1.02	10,098	2.82	143,380	66.93
580 NATURAL GAS SERVICES GROUP	22.255	12,908	19.730	11,443	0.03	0	.00	(1,464)	(11.34)
4,427OCCIDENTAL PETROLEUM	63.297	280,217	70.270	311,085	0.89	13,812	4.44	30,869	11.02
1,075 PAR PACIFIC HOLDINGS INC	18.862	20,277	16.920	18,189	0.05	0	.00	(2,088)	(10.30)
6,162 PEABODY ENERGY CORP NEW COM	40.243	247,974	31.140	191,885	0.55	3,204	1.67	(56,089)	(22.62)
2,580 PIONEER NATURAL RESOURCES	170.576	440,086	147.750	381,195	1.09	826	.22	(58,891)	(13.38)
645 RIGNET INC	16.874	10,883	18.180	11,726	0.03	0	.00	843	7.74
760 RING ENERGY INC	11.842	9,000	6.990	5,312	0.02	0	.00	(3,687)	(40.97)
1,035 SELECT ENERGY SERVICES INC - A	13.125	13,584	9.680	10,019	0.03	0	.00	(3,565)	(26.25)
7,676TECHNIPFMC LTD	32.675	250,812	23.090	177,239	0.51	3,992	2.25	(73,574)	(29.33)
TOTAL ENERGY		2,047,933		2,087,872	5.96	52,576	2.52	39,939	
FINANCIALS									
753 ALLSTATE CORPORATION	95.642	72,019	89.190	67,160	0.19	1,386	2.06	(4,859)	(6.75)
1,555B RILEY FINANCIAL CO	21.125	32,849	18.170	28,254	0.08	498	1.76	(4,594)	(13.99)
18,953BANK OF AMERICA CORP	15.326	290,470	28.400	538,265	1.54	11,372	2.11	247,795	85.31
8,122BANK OF MONTREAL	64.354	522,685	74.500	605,089	1.73	23,456	3.88	82,404	15.77
650 BAR HARBOR BANKSHARES	29.743	19,333	25.730	16,725	0.05	520	3.11	(2,609)	(13.49)
2,035 CAPITAL SOUTHWEST CORP	18.985	38,634	19.930	40,558	0.12	2,584	6.37	1,924	4.98
8,826 CITIGROUP INC	65.800	580,747	64.790	571,837	1.63	15,887	2.78	(8,911)	(1.53)

South Texas Money Management, Ltd. Page 5 of 16



Account No: WOODFR
Custodian Account No:
Woodlands Firefighters Retirement System

103714, 4152WM and 4153WM

SOUTH TEXAS

HELPING INDIVIDUALS, INDIVIDUALLY.

ar Value r Shares Description	Average Unit Cost (\$)	Total Cost (\$)	Unit Market Price (\$)	Total Market Value (\$)	Percent of Portfolio	Est. Annual Income (\$)	% Current Yield	Unrealized Gain/Loss (\$)	% Gain/ Loss
EQUITY									
FINANCIALS (Cont.)									
85 ENSTAR GROUP LTD	213.596	18,156	176.170	14,974	0.04	0	.00	(3,181)	(17.52)
453 HANOVER INSURANCE GROUP INC	119.942	54,334	114.710	51,964	0.15	978	1.88	(2,370)	(4.36)
995 INTL FCSTONE INC	52.582	52,319	38.960	38,765	0.11	0	.00	(13,554)	(25.91)
16,891 JEFFERIES FINL GROUP INC	21.030	355,211	21.850	369,068	1.05	8,446	2.29	13,857	3.90
2,499KEYCORP (NEW)	20.699	51,727	18.340	45,832	0.13	1,699	3.71	(5,895)	(11.40)
35LENDINGTREE INC	247.501	8,663	260.340	9,112	0.03	0	.00	449	5.19
1,002 LINCOLN NATIONAL CORP INDIANA	66.754	66,888	62.970	63,096	0.18	1,323	2.10	(3,792)	(5.67)
190M & T BANK CORP	175.910	33,423	169.010	32,112	0.09	760	2.37	(1,311)	(3.92)
932 PINNACLE FINL PARTNERS INC	65.436	60,986	57.350	53,450	0.15	596	1.12	(7,536)	(12.36)
2,455 PZENA INVESTMENT MANAGM-CL A	9.679	23,762	10.210	25,066	0.07	295	1.18	1,303	5.48
1,045SYNCHRONY FINANCIAL	33.901	35,427	25.980	27,149	0.08	878	3.23	(8,278)	(23.37
260 WESTWOOD HOLDINGS GROUP INC	55.596	14,455	39.220	10,197	0.03	749	7.34	(4,258)	(29.45
TOTAL FINANCIALS		2,332,087		2,608,672	7.45	71,426	2.74	276,586	
HEALTH CARE									
255 ADDUS HOMECARE CORP	63.591	16,216	74.220	18,926	0.05	0	.00	2,710	16.72
2,650 AMGEN INC	171.635	454,832	208.250	551,863	1.58	13,992	2.54	97,031	21.33
4,044 EDWARDS LIFESCIENCES CORP	98.216	397,187	162.010	655,168	1.87	0	.00	257,981	64.9
9,198GLAXOSMITHKLINE SPONSORED ADR	39.893	366,940	41.870	385,120	1.10	19,509	5.07	18,181	4.9
5,146MEDTRONIC PLC	92.049	473,685	97.530	501,889	1.43	10,292	2.05	28,204	5.9
6,832MERCK & CO. INC.	55.555	379,555	79.340	542,051	1.55	15,030	2.77	162,496	42.8
4,744 PRA HEALTH SCIENCES INC COM	65.446	310,474	116.740	553,815	1.58	0	.00	243,341	78.3
594 QUEST DIAGNOSTICS INC	109.809	65,226	88.570	52,611	0.15	1,259	2.39	(12,616)	(19.34
130U S PHYSICAL THERAPHY INC	112.569	14,634	118.990	15,469	0.04	120	.77	835	5.7
500 VAREX INMAGING CORPORATION	33.645	16,823	26.350	13,175	0.04	0	.00	(3,648)	(21.68
TOTAL HEALTH CARE		2,495,570		3,290,086	9.39	60,202	1.83	794,516	`
INDUSTRIALS				, ,					
170 ALAMO GROUP INC	93.448	15,886	82.810	14,078	0.04	75	.53	(1,809)	(11.38
2,265 ARC DOCUMENT SOLUTIONS INC	2.480	5,617	2.410	5,459	0.02	0	.00	(158)	(2.82
515 COLUMBUS MCKINNON N Y	43.198	22,247	34.800	17,922	0.05	103	.57	(4,325)	(19.44
360 CSW INDUSTRIALS INC	55.013	19,805	52.970	19,069	0.05	0	.00	(735)	(3.71



**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM



### Assets in Portfolio

Par Value or Shares Description	Average Unit Cost (\$)	Total Cost (\$)	Unit Market Price (\$)	Total Market Value (\$)	Percent of Portfolio	Est. Annual Income (\$)	% Current Yield	Unrealized Gain/Loss (\$)	% Gain/ Loss
EQUITY									
INDUSTRIALS (Cont.)									
7,176 DELTA AIR LINES INC	53.221	381,914	60.710	435,655	1.24	10,046	2.31	53,740	14.07
405 DELUXE CORP	61.825	25,039	50.350	20,392	0.06	486	2.38	(4,647)	(18.56)
605 DOUGLAS DYNAMICS INC	47.695	28,855	37.270	22,548	0.06	641	2.84	(6,307)	(21.86)
4,408 EATON CORPORATION PLC	53.686	236,650	76.940	339,152	0.97	11,637	3.43	102,502	43.31
585 FRANKLIN COVEY CO	26.265	15,365	23.690	13,859	0.04	0	.00	(1,506)	(9.80)
328 HUNT J B TRANS SVC INC	126.310	41,430	106.360	34,886	0.10	315	.90	(6,543)	(15.79)
1,152IHS MARKIT LTD	52.746	60,763	53.370	61,482	0.18	0	.00	719	1.18
718 JACOBS ENGINEERING GROUP INC	70.123	50,348	65.670	47,151	0.13	431	.91	(3,197)	(6.35)
7,251 KAR AUCTION SERVICES INC	47.107	341,576	57.140	414,322	1.18	10,151	2.45	72,746	21.30
860 KIMBALL INTERNATIONAL-B	17.067	14,678	15.260	13,124	0.04	275	2.10	(1,554)	(10.59)
1,020KIRBY CORP	79.555	81,146	76.340	77,867	0.22	0	.00	(3,279)	(4.04)
735LSC COMMUNICATIONS INC	14.041	10,320	10.020	7,365	0.02	764	10.38	(2,955)	(28.64)
2,579 RAYTHEON CO NEW	135.625	349,776	175.340	452,202	1.29	8,949	1.98	102,426	29.28
290 ROCKWELL AUTOMATION INC	181.801	52,722	174.340	50,559	0.14	1,125	2.23	(2,164)	(4.10)
436 SNAP-ON INC	171.058	74,581	166.240	72,481	0.21	1,657	2.29	(2,100)	(2.82)
510 SP PLUS CORP	38.127	19,445	30.310	15,458	0.04	0	.00	(3,987)	(20.50)
10,321 WERNER ENTERPRISES INC	36.890	380,738	33.860	349,469	1.00	3,716	1.06	(31,269)	(8.21)
TOTAL INDUSTRIALS		2,228,900		2,484,498	7.09	50,372	2.03	255,598	, ,
INFORMATION TECHNOLOGY									
4,132ADOBE INC.	91.903	379,744	250.890	1,036,677	2.96	0	.00	656,933	172.99
680 CARBONITE INC	39.563	26,903	28.330	19,264	0.05	0	.00	(7,639)	(28.39)
1,755 DIGI INTERNATIONAL INC	13.505	23,701	11.840	20,779	0.06	0	.00	(2,921)	(12.33)
890 DOLBY LABORATORIES INCL-CL A	67.412	59,996	70.400	62,656	0.18	676	1.08	2,660	4.43
1,265HACKETT GROUP INC/THE	18.118	22,919	17.650	22,327	0.06	430	1.93	(592)	(2.58)
9,358 JUNIPER NETWORKS INC	26.280	245,926	28.710	268,668	0.77	6,738	2.51	22,742	9.25
6,235MICROSOFT CORP	41.424	258,280	110.890	691,399	1.97	11,472	1.66	433,119	167.69
9,360NCR CORP NEW	25.289	236,706	27.710	259,366	0.74	0	.00	22,660	9.57
215 NOVANTA INC	68.273	14,679	64.930	13,960	0.04	0	.00	(719)	(4.90)
2,277 SALESFORCE.COM INC	118.997	270,957	142.760	325,065	0.93	0	.00	54,108	19.97
4,212SAP AG	105.150	442,894	103.680	436,700	1.25	5,004	1.15	(6,193)	(1.40)

South Texas Money Management, Ltd. Page 7 of 16



**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM



### Assets in Portfolio

Par Value or Shares Description	Average Unit Cost (\$)	Total Cost (\$)	Unit Market Price (\$)	Total Market Value (\$)	Percent of Portfolio	Est. Annual Income (\$)	% Current Yield	Unrealized Gain/Loss (\$)	% Gain/ Loss
EQUITY									
INFORMATION TECHNOLOGY (Cont.)									
1,185TECHTARGET	25.109	29,754	14.390	17,052	0.05	0	.00	(12,702)	(42.69)
1,722TERADATA CORP	39.983	68,851	37.630	64,799	0.18	0	.00	(4,052)	(5.89)
TOTAL INFORMATION TECHNOLOGY		2,081,310		3,238,713	9.24	24,321	0.75	1,157,403	
MATERIALS									
1,500 FERRO CORP	21.993	32,989	19.300	28,950	0.08	0	.00	(4,039)	(12.24)
9,466INTERNATIONAL PAPER CO	41.795	395,630	46.190	437,235	1.25	18,932	4.33	41,604	10.52
11,274SPDR GOLD TRUST	118.244	1,333,082	115.540	1,302,598	3.72	0	.00	(30,484)	(2.29)
3,294 VALVOLINE INC	21.514	70,866	21.090	69,470	0.20	1,397	2.01	(1,396)	(1.97)
548 VULCAN MATERIALS CO	119.790	65,645	105.710	57,929	0.17	614	1.06	(7,716)	(11.75)
TOTAL MATERIALS		1,898,213		1,896,182	5.41	20,942	1.10	(2,031)	
COMMUNICATION SERVICES									
4,653 ACTIVISION BLIZZARD INC	70.741	329,159	49.880	232,092	0.66	1,582	.68	(97,067)	(29.49)
2,250 ELECTRONIC ARTS INC	74.272	167,112	84.070	189,158	0.54	0	.00	22,045	13.19
1,065EW SCRIPPS CO/THE-A	15.134	16,118	17.630	18,776	0.05	213	1.13	2,658	16.49
1,065 SPOK HOLDINGS INC	15.140	16,124	14.570	15,517	0.04	533	3.43	(607)	(3.76)
6,975T MOBILE US INC COM	52.261	364,518	68.450	477,439	1.36	0	.00	112,921	30.98
6,367TENCENT HOLDINGS LTD-UNS ADR	46.451	295,751	40.080	255,189	0.73	628	.25	(40,562)	(13.71)
10,600 VERIZON COMMUNICATIONS	47.532	503,842	60.300	639,180	1.82	25,546	4.00	135,338	26.86
15,920 VODAFONE GROUP PLC NEW	30.091	479,052	21.490	342,121	0.98	27,144	7.93	(136,931)	(28.58)
TOTAL COMMUNICATION SERVICES		2,171,675		2,169,471	6.19	55,646	2.56	(2,204)	
UTILITIES									
917 AMEREN CORP	60.715	55,675	68.620	62,925	0.18	1,678	2.67	7,249	13.02
1,353 CMS ENERGY	46.563	62,999	52.090	70,478	0.20	1,935	2.75	7,479	11.87
1,071 PUBLIC SVC ENTERPRISE GRP INC	51.943	55,631	55.900	59,869	0.17	1,928	3.22	4,238	7.62
22,015 SECTOR SPDR TRUST SBI INT-UTIL	46.942	1,033,424	55.590	1,223,814	3.49	39,913	3.26	190,389	18.42
671 VECTREN CORP	70.940	47,601	71.810	48,185	0.14	1,288	2.67	584	1.23
TOTAL UTILITIES		1,255,331		1,465,270	4.18	46,742	3.19	209,939	
REAL ESTATE									
1,002 AMERICAN CAMPUS COMMUNITIES	42.348	42,432	43.830	43,918	0.13	1,844	4.20	1,485	3.50

South Texas Money Management, Ltd. Page 8 of 16



**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM



### Assets in Portfolio

Par Value or Shares Description	Average Unit Cost (\$)	Total Cost (\$)	Unit Market Price (\$)	Total Market Value (\$)	Percent of Portfolio	Est. Annual Income (\$)	% Current Yield	Unrealized Gain/Loss (\$)	% Gain/ Loss
EQUITY									
REAL ESTATE (Cont.)									
4,938CYRUSONE INC	51.237	253,010	56.080	276,923	0.79	9,086	3.28	23,913	9.45
2,824DUKE REALTY CORP	28.767	81,237	28.460	80,371	0.23	2,429	3.02	(866)	(1.07)
2,475 HOST HOTELS & RESORTS INC	21.419	53,013	19.000	47,025	0.13	1,980	4.21	(5,988)	(11.30)
437 MID-AMERICA APARTMENT COMM	100.007	43,703	103.560	45,256	0.13	1,613	3.56	1,553	3.55
2,722RETAIL PROPERTIES OF AMER-A	12.862	35,011	12.590	34,270	0.10	1,802	5.26	(741)	(2.12)
31,870 VEREIT INC	7.620	242,849	7.650	243,806	0.70	17,529	7.19	956	0.39
TOTAL REAL ESTATE		751,257		771,568	2.20	36,281	4.70	20,311	
MISCELLANEOUS									
1,110BARINGS B D C INC	9.891	10,979	10.020	11,122	0.03	444	3.99	143	1.30
485 EQUITRANS MIDSTREAM CORP	28.433	13,790	22.320	10,825	0.03	0	.00	(2,965)	(21.50)
TOTAL MISCELLANEOUS		24,769		21,947	0.06	444	2.02	(2,822)	
SMALL CAP FUNDS				•					
29,286 ISHARES CORE S&P SMALL-CAP ETF	60.273	1,765,150	79.300	2,322,380	6.63	30,428	1.31	557,229	31.57
TOTAL SMALL CAP FUNDS		1,765,150		2,322,380	6.63	30,428	1.31	557,229	
TOTAL EQUITY		23,172,531		26,718,837	76.25	510,539	1.91	3,546,306	
FIXED INCOME SECURITIES									
CORPORATE BONDS									
350.000 AMERICAN HONDA FINANCE CORPORA	99.903	349.662	97.972	342,902	0.98	6.825	1.99	(6,760)	(1.93)
1.950% 07-20-2020				,		2,222		(=,:==)	(1100)
400,000BERKSHIRE HATHAWAY FIN CORP SR	99.882	399,529	99.731	398,925	1.14	6,800	1.70	(604)	(0.15)
1.700% 03-15-2019								, ,	, ,
100,000 COLGATE-PALMOLIVE COMPANY CB	99.698	99,698	95.733	95,733	0.27	2,250	2.35	(3,965)	(3.98)
2.250% 11-15-2022									
300,000 HERSHEY CO SR GLBL NT	100.000	300,001	99.543	298,629	0.85	8,700	2.91	(1,372)	(0.46)
2.900% 05-15-2020									
400,000NEW YORK UNIVERSITY SNR	100.000	400,000	99.440	397,758	1.14	7,068	1.78	(2,242)	(0.56)
1.767% 07-01-2019									
400,000 PFIZER INC SR NT 1.45%19	99.981	399,924	99.350	397,400	1.13	5,800	1.46	(2,523)	(0.63)
1.450% 06-03-2019									

South Texas Money Management, Ltd. Page 9 of 16



**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM



2.150% 09-08-2022 250,000WELLS FARGO & CO SNR FXD 99.981 249,953 98.506 246,265 0.70 2.600% 07-22-2020 TOTAL CORPORATE BONDS 2,298,579 2,272,957 6.49 46 U.S. TREASURY N/B	2,150 2.25 6,500 2.64 <b>6,093 2.03</b> 6,250 3.12	(3,688)	(4.48) (1.48)
100,000TOYOTA MOTOR CREDIT CORP 99.812 99,812 95.345 95,345 0.27 2.150% 09-08-2022 250,000WELLS FARGO & CO SNR FXD 99.981 249,953 98.506 246,265 0.70 2.600% 07-22-2020 TOTAL CORPORATE BONDS 2,298,579 2,272,957 6.49 46 U.S. TREASURY N/B	6,500 2.64 6,093 2.03	(3,688)	, ,
2.150% 09-08-2022 250,000WELLS FARGO & CO SNR FXD 99.981 249,953 98.506 246,265 0.70 2.600% 07-22-2020 TOTAL CORPORATE BONDS 2,298,579 2,272,957 6.49 46 U.S. TREASURY N/B	6,500 2.64 6,093 2.03	(3,688)	, ,
250,000WELLS FARGO & CO SNR FXD 99.981 249,953 98.506 246,265 0.70 2.600% 07-22-2020  TOTAL CORPORATE BONDS 2,298,579 2,272,957 6.49 46 U.S. TREASURY N/B	6,093 2.03	,	(1.48)
2.600% 07-22-2020 TOTAL CORPORATE BONDS 2,298,579 2,272,957 6.49 46 U.S. TREASURY N/B	6,093 2.03	,	(1.48)
TOTAL CORPORATE BONDS 2,298,579 2,272,957 6.49 46 U.S. TREASURY N/B	•	(25,622)	
U.S. TREASURY N/B	•	(25,622)	
	6,250 3.12		
200 000 IC TDE A CLIDY N/D 400 272 200 746 400 250 200 500 0 57	6,250 3.12		
		(246)	(0.12)
3.125% 05-15-2019			
TOTAL U.S. TREASURY N/B 200,746 200,500 0.57	6,250 3.12	(246)	
GOVERNMENT BONDS			
· · · · · · · · · · · · · · · · · · ·	7,500 3.02	(1,355)	(0.54)
3.000% 08-23-2022			
TOTAL GOVERNMENT BONDS 250,002 248,648 0.71	7,500 3.02	(1,355)	
MUNICIPAL BONDS			
Taxable			
350,000 AUSTIN TX WTR REV TAX 100.001 350,003 99.266 347,431 0.99	7,466 2.15	(2,572)	(0.73)
2.133% 11-15-2019			
250,000 COLORADO ST UNIV SYS REV TAX 100.001 250,002 98.749 246,873 0.70	6,720 2.72	(3,130)	(1.25)
2.688% 03-01-2021			
125,000 FIFE WASH LTD TAX GO BDS 2018 100.008 125,010 99.972 124,965 0.36	3,938 3.15	(45)	(0.04)
3.150% 12-01-2023			
	2,640 2.67	(3,046)	(2.99)
2.640% 02-01-2022		(0.000)	(2.22)
	2,071 2.27	(3,668)	(3.86)
2.180% 11-01-2022 250,000 HAMPTON VA GO PUB IMPT REF BDS 103.452 258,631 102.996 257.490 0.73 1	10.000 0.00	(4.4.44)	(0.44)
250,000HAMPTON VA GO PUB IMPT REF BDS 103.452 258,631 102.996 257,490 0.73 1 4.000% 09-01-2022	10,000 3.88	(1,141)	(0.44)
	2,740 1.41	(5,988)	(2.99)
200,00011AWAII 31 GO BD3 13 100.093 200,166 97.099 194,196 0.55	2,140 1.41	(5,966)	(2.99)
	7,552 1.90	(2,988)	(0.75)
1.888% 10-01-2019	7,002 1.90	(2,900)	(0.70)



**Woodlands Firefighters Retirement System** 

103714, 4152WM and 4153WM



Par Value or Shares Description	Average Unit Cost (\$)	Total Cost (\$)	Unit Market Price (\$)	Total Market Value (\$)	Percent of Portfolio	Est. Annual Income (\$)	% Current Yield	Unrealized Gain/Loss (\$)	% Gain/ Loss
FIXED INCOME SECURITIES									
MUNICIPAL BONDS (Cont.)									
Taxable									
145,000 LAKE CNTY ILL CMNTY CONS SCH D	100.009	145,014	97.703	141,669	0.40	4,398	3.10	(3,344)	(2.31)
3.033% 11-01-2024									
400,000 MONTGOMERY ALA GO WTS B	100.791	403,162	98.798	395,192	1.13	8,600	2.18	(7,970)	(1.98)
2.150% 04-01-2020									
350,000 NEW YORK NY GO TAX	100.001	350,004	98.456	344,596	0.98	7,525	2.18	(5,408)	(1.55)
2.150% 06-01-2020									
350,000 PORT OF HOUSTON GO TAX	102.451	358,580	101.845	356,458	1.02	17,500	4.91	(2,122)	(0.59)
5.000% 10-01-2019									
270,000 SAN ANTONIO TX GO TAX	100.001	270,003	98.896	267,019	0.76	6,610	2.48	(2,983)	(1.10)
2.448% 02-01-2021									
200,000 SOUTH DAKOTA CONSERVANCY DIST	100.004	200,009	97.350	194,700	0.56	3,898	2.00	(5,309)	(2.65)
1.949% 08-01-2021									
225,000 TEXAS ST TAXABLE GO REF BDS	100.003	225,006	99.735	224,404	0.64	7,002	3.12	(602)	(0.27)
3.112% 10-01-2023									
350,000 TEXAS TECH UNIV REV REF TAX	100.000	350,000	99.084	346,794	0.99	7,364	2.12	(3,206)	(0.92)
2.104% 02-15-2020									
400,000 UNIV OF N TEXAS TX	100.907	403,627	98.777	395,108	1.13	8,412	2.13	(8,519)	(2.11)
2.103% 04-15-2020									
400,000 UNIVERSITY HOUSTON TEX UNIV RE	102.123	408,491	98.701	394,804	1.13	10,000	2.53	(13,687)	(3.35)
2.500% 02-15-2021									
275,000 WILLIAMSON CNTY TX GO TAX	100.000	275,000	99.841	274,563	0.78	4,367	1.59	(437)	(0.16)
1.588% 02-15-2019									
TOTAL MUNICIPAL BONDS		5,169,626		5,093,460	14.54	128,801	2.53	(76,166)	
TOTAL FIXED INCOME SECURITIES		7,918,953		7,815,564	22.31	188,644	2.41	(103,389)	
ACCRUED INCOME									
ACCRUED INCOME		69,985		69,985	0.20				
TOTAL ACCRUED INCOME		69,985		69,985	0.20				
TOTAL PORTFOLIO		31,595,938		35,038,855	100.00	706,352	2.02	3,442,917	



Account No: WOODFR
Custodian Account No:
Woodlands Firefighters Retirement System

103714, 4152WM and 4153WM

MONEY MANAGEMENT

HELPING INDIVIDUALS, INDIVIDUALLY.

## Investment Changes

### **Purchases**

Trade			Average	Total
Date	Quantity	Description	Cost (\$)	Cost (\$)
<b>EQUITY</b>				
11/01/18	2,881	SAP AG	106.70	307,397.80
11/08/18	31,870	VEREIT INC	7.62	242,849.40
11/09/18	2,967	SECTOR SPDR TRUST SBI INT-UTIL	54.77	162,502.59
11/13/18	5,146	MEDTRONIC PLC	92.05	473,685.18
11/15/18	949	PIONEER NATURAL RESOURCES	152.30	144,532.70
11/15/18	2,116	TENCENT HOLDINGS LTD-UNS ADR	37.55	79,455.17
11/16/18	1,561	T MOBILE US INC COM	69.15	107,943.15
11/19/18	95	INTL FCSTONE INC	44.66	4,242.81
11/21/18	1,110	BARINGS B D C INC	9.89	10,979.19
11/27/18	1,331	SAP AG	101.80	135,495.80
		EQUITY Totals:		1,669,083.79
		Total Purchases		1,669,083.79

South Texas Money Management, Ltd. Page 12 of 16



Woodlands Firefighters Retirement System

103714, 4152WM and 4153WM



## Investment Changes

### Sales / Maturities

Date			Purchase	Total	Total	Gain or	Loss (\$)
Sold	Quantity	Description	Date	Cost (\$)	Proceeds (\$)	Short Term	Long Term
FIXED INCOM	ΛE						
11/15/2018	350,000	AUSTIN TX ELEC UTLY REV TAX	05/13/2015	350,000.00	350,000.00		
		1.704% 11-15-2018					
		FIXED INCOME Totals	<u> </u>	350,000.00	350,000.00	0.00	0.00
EQUITY							
11/02/2018	8,247	AVIVA PLC - SPON ADR	03/08/2017	104,550.87	91,952.86		(12,598.01)
11/02/2018	14,780	AVIVA PLC - SPON ADR	03/23/2017	196,874.55	164,794.85		(32,079.70)
11/02/2018	193	AVIVA PLC - SPON ADR	03/24/2017	2,545.54	2,151.92		(393.62)
11/02/2018	11,248	AVIVA PLC - SPON ADR	11/21/2017	153,877.59	125,413.57	(28,464.02)	
11/02/2018	6,533	AVIVA PLC - SPON ADR	08/17/2018	80,811.90	72,842.00	(7,969.90)	
11/06/2018	34,043	BANCO SANTANDER CEN-SPON A	10/09/2017	230,128.82	163,742.04		(66,386.78)
11/06/2018	20,598	BANCO SANTANDER CEN-SPON A	03/07/2018	139,453.41	99,073.48	(40,379.93)	
11/06/2018	8,852	BANCO SANTANDER CEN-SPON A	08/01/2018	48,937.40	42,576.88	(6,360.52)	
11/08/2018	330	UNITED FINANCIAL BANCORP INC	06/21/2018	5,988.31	5,320.41	(667.90)	
11/08/2018	335	UNITED FINANCIAL BANCORP INC	09/12/2018	5,840.65	5,401.02	(439.63)	
11/15/2018	1	EQUITRANS MIDSTREAM CORP	06/11/2018	18.17	13.32	(4.85)	
11/30/2018	0	DIAMONDBACK ENERGY INC	09/12/2018	3.61	3.34	(0.27)	
		EQUITY Totals	<u> </u>	969,030.82	773,285.69	(84,287.02)	(111,458.11)
		Total Sales		1,319,030.82	1,123,285.69	(84,287.02)	(111,458.11)
		Year to Date Gain/Lo	osses			(251,870.07)	1,162,536.04

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Account No: WOODFR
Custodian Account No:
Woodlands Firefighters Retirement System

103714, 4152WM and 4153WM



Statement of Changes

	Period (\$)	Year to Date (\$)
Beginning Market Value	34,115,191	32,153,993
Contributions/Withdrawals	217,843	2,440,256
Management Fee	(9,132)	(105,741)
Income Earned	51,979	638,202
Increase/Decrease in Market Value	661,728	(89,102)
Market Value on 11/30/2018	35,037,609	35,037,609

## Account Investment Performance

	Period	Year to Date
Total Account (Net of Fees)	2.05%	1.43%
Equity	2.66%	1.74%
Fixed Income	0.33%	1.27%
Please be advised that several	items may cause the p	erformance o
your account to diverge from th not limited to, objective chang withdrawals, cash directives	e benchmark. These in es, significant cash cor	clude, but are atributions or
your account to diverge from th not limited to, objective chang withdrawals, cash directives positions and uni Past performance is no	e benchmark. These in es, significant cash cor , non-core holdings, tax nvested income cash.	clude, but are ntributions or c managed sults.



Account No: WOODFR
Custodian Account No:
Woodlands Firefighters Retirement System
103714, 4152WM and 4153WM



### Market Performance

	Period	Year to Date
MSCI World Index	1.14 %	(1.20) %
S&P 500 Total Return Index	2.04 %	5.11 %
Russell 3000 Index w/Income	2.00 %	4.48 %
Barclays 1-10 Yr. Blend Muni Bond Index	0.88 %	0.64 %
90 Day Treasury Bill Index	0.22 %	1.80 %
Barclays Intermediate Govt./Credit Bond Index	0.45 %	(0.45) %
Barclays Aggregate Bond Index	0.60 %	(1.79) %
Consumer Price Index (CPI)	0.18 %	2.58 %
Gold (Spot Price)	0.21 %	(6.09) %

South Texas Money Management, Ltd. Page 15 of 16

Account No: WOODFR
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Woodlands Firefighters Retirement System
103714, 4152WM and 4153WM



REPORTING PERIOD: 11/01/2018 TO 11/30/2018

#### **Disclosures**

This investment portfolio report is provided to you for informational purposes only. It provides information on your account managed by South Texas Money Management, Ltd., a registered investment advisor. It is not intended as a tax document. South Texas Money Management, Ltd. is not a broker/dealer. You should verify this investment portfolio report with the statement provided by your custodian.

South Texas Money Management, Ltd. provides the following services:

- 1. Investment management
- 2. Asset allocation management
- 3. Quarterly performance and strategy summary reports
- 4. Annual investment presentation (upon request)
- 5. Annual written analysis of account holdings and performance
- 6. Open communication

#### Important Notes:

Market Valuation: Market valuations for securities in this report are provided only as a general guide to value your portfolio. Such market valuations are obtained from outside parties. These market valuations may vary from your custodian statement. For example, the market value for a bond may vary from your custodian statement. Bond prices are based on a method of fair valuing bonds that applies analytic methods to historical prices to produce an estimated price. This price is not necessarily the price you paid for the bond, nor is it the price you could receive if you sold it and this price is not necessarily a price at which the bond has ever traded.

Please notify us if you do not receive statements from your Custodian on at least a quarterly basis.

Trade Date / Settlement Date: This report includes transactions executed (traded) but not yet settled during the period. Your custodian may prepare statements for the same period which include only transactions which have settled within such period.

Cost Basis: South Texas Money Management, Ltd. may have no information regarding cost basis of securities purchased prior to our management of your account. Such cost basis is necessary to compute the gain or loss upon the sale of a security. If the gain or loss information detailed herein is inconsistent with your records, it may be due to missing cost basis. In that case, please contact us to provide missing cost basis for your account.

Tax Managed or Directed: If assets are segregated as "Tax Managed or Directed," it generally means they are "directed" or low cost basis holdings. The total account performance includes these assets. Client directed cash levels are part of the total return and do not necessarily reflect South Texas Money Management, Ltd. ("STMM") cash strategy. STMM shall have no responsibility with respect to any assets that are segregated as "Unmanaged", and total account performance will not include any such Unmanaged assets. Accordingly, Unmanaged assets are not included in the account market value for purposes of calculating STMM's management fee.

Reports to the Internal Revenue Service: This report is not a tax document. Your custodian will provide to you, the Internal Revenue Service and to certain states, information on sales, dividends and various types of interest credited to your account in order to file your tax return.

Please contact either of your South Texas Money Management relationship managers listed on the first page of this report under "Strategy or Investment Changes" if there are any changes in your personal or financial situation or investment objectives, or if you wish to impose, add or modify any reasonable restrictions to the management of your account.

Important disclosures are set forth in Part 2 of South Texas Money Management's Form ADV, a copy of which has been provided without charge to you. If you would like to receive a copy of the ADV Part 2 at no charge, contact us at the phone number or address below. You may also access the current ADV Part 2 at http://www.stmmltd.com/form-adv.

If you have any questions regarding this portfolio report, your portfolio or to change your contact information, please contact South Texas Money Management, Ltd. by phone (210) 824-8916 or in writing to 700 N. St. Marv's Street, Suite 100, San Antonio, TX 78205.

PAST PERFORMANCE IS NOT INDICATIVE OF FUTURE PERFORMANCE. THERE IS A RISK OF LOSS.

South Texas Money Management, Ltd. Page 16 of 16

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Please contact your South Texas Money Management investment advisor to set up a meeting in person or by telephone to discuss any changes in your investment objectives or financial situation.

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